

Job description

Experienced Product Manager

We are looking for an **Experienced Product Manager** to join our team in their ambitious endeavour to shape the future of financing global trade.

As an Experienced Product Manager you take a natural lead in discovering challenges and opportunities, you can determine and show evidence of what product is worth building, and you have what it takes to bring product to market. Deep knowledge of our business, our customers as well as the trade finance ecosystem, will be key in the role. Hence, be ready to dive in to obtain the necessary domain expertise; being it through talking to our in-house subject matter experts, our clients and/or studying the sheer amount of information written on the state of global trade finance ecosystem.

To be successful in the role, you first and foremost love product, you are an enthusiastic team player, and have a master eye for detail without losing the big picture. You have an ability to rapidly understand complex dependencies, envisage solutions to issues, and recommend the optimal ones. You like to challenge yourself and others with how much value can be delivered to end users. You are smart, creative and persistent. You do not need to be right (all the time) and you always focus on finding the optimal solution to sometimes seemingly conflicting needs.

MITIGRAM

Mitigram is one of the **most exciting** Fintech companies in the Nordics. Strong growth, among the **world's largest** corporates and banks as our clients, and leading investors ensure we have a lot of exciting challenges and opportunities for anyone that joins at this stage.

Mitigram has developed a **world leading online marketplace** built for the Trade Finance community. Our product is recognized by thousands of individuals from Montevideo to Shanghai. We are the **fastest growing** Trade Finance network in the market, and we are looking for someone to help us drive our growth.

Trade Finance itself is the part of banking that supports trillions of dollars' worth of trade every year, **facilitating business** between buyers and sellers across the globe. Without Trade Finance the world would literally stand still.

The Mitigram team is **highly diverse** with members from 15+ countries from leading institutions in trade, investment, risk management, software, security and compliance.

Requirements

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MITIGRAM

What you will do

- Contribute to our product vision by obtaining deep understanding of the trade finance ecosystem and the role Mitigram plays in it
- Build a product strategy in close collaboration with stakeholders and a skilled team of cross-functional peers, which includes definition of scope, roadmap and KPIs
- Take part in and contribute to our prioritizations cross objectives to ensure quick time-to-market and optimal use of our resources
- Design and specify solutions through hands-on prototyping and writing of user stories in collaboration with the product designer and the cross functional development teams
- Work closely with and drive your cross functional development team to implement and deliver based on business and customer impact
- Liaise with the marketing and customer success teams to plan and execute the release of new product and features
- Collect and learn from user feedback and metrics to revisit and adapt the prioritization of opportunities on the roadmap

Who you are

- Passionately articulating the product vision and strategy, internally, as well as in contact with customers
- Paying strong attention to metrics and details, but open minded and never losing sight of the big picture
- Willing to speak up, make decisions, and take calculated risks
- Result oriented by being able to see beyond own problem space and dependencies to find solutions
- Always looking for ways to improve and, embracing as well as driving change
- Letting the team shine by leading with integrity, giving respect and earning trust along the way
- Starting small and learning fast where you test, iterate, measures and learn in order to drive innovation

You should have

- 7+ years' experience as a product manager or similar
- Bachelor's degree in Business Administration, Computer Science and/or other relevant field
- Good track record of delivering product
- Experienced first-hand how product can impact the growth of a company
- Been instrumental in implementing and/or improving product management processes
- Hands-on experience with agile and lean development methodologies
- Great if you have experience with:
 - Start-ups
 - B2B software
 - Financial Services industry